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US 01/29/20 | Atlanta, GA

- **Collaboration enhances UPS's solutions for busy consumers and small- and medium-sized businesses (SMBs) to pickup and ship packages in rural areas under-served in the e-commerce era.**
- **Small-town businesses can offer new services while boosting foot traffic, while UPS adds delivery services at pre-existing pickup locations.**
- **Expansion will increase UPS Access Point locations to more than 22,000 in the U.S. in 2020 and more than 41,000 globally.**

**UPS** (NYSE: UPS) today announced that about 1,500 Package Express Centers locations will join the UPS Access Point® network in 2020.

The collaboration adds new **UPS Access Point**® locations primarily located in about 1,500 rural cities and towns across the U.S., offering the convenience of one-stop, package pickup and drop-off services. These small businesses enjoy increased foot traffic and customers get increased options to receive and drop off packages when and where it is convenient. In some communities, Package Express Centers are the only shipping option within as many as 50 miles, allowing them to serve as community hubs.

In turn, UPS expands the number of locations where consumers and small business can gain access to UPS® shipping and delivery services. Coverage is expanding so that 92 percent of the U.S. population will be within five miles of a UPS Access Point location.

"We are extending the reach of our UPS Access Point network into rural and super-rural locations: areas that have been under-served in the e-commerce era and don't always have access to full-service shipping services," said Kevin Warren, UPS's chief

marketing officer. "This collaboration will give these consumers much-needed choice, control and convenience over their package deliveries and merchandise returns."

For more than three decades, Greeneville, TN-based Package Express Centers has worked with independent, small-town businesses, ranging from pharmacies to hardware stores, to offer full-service UPS shipping services, including packaging expertise. About 50 locations have been testing the addition of full-service UPS Access Point location features in recent months, and a full offering is being implemented across the Package Express Centers network. The test has received positive reactions from participating businesses and customers.

"In some of these towns, anyone waiting on a package or needing to return a parcel will often feel out of luck and out of place due to a lack of options," said Stephanie Hopson, President of Package Express Centers. "We are excited to bring this UPS service enhancement to our network of businesses across the nation's heartland. This new UPS Access Point rollout will assist retailers, their communities and UPS customers by making their shipping more convenient."

For UPS, this collaboration further extends the reach of its UPS Access Point program, which allows consumers to choose from more than 41,000 specially selected global locations, including The UPS Stores, Michaels, CVS Pharmacy, Advance Auto Parts and thousands of independent merchants in North America.

It works in conjunction with the **UPS My Choice**® program, a free service allowing nearly 67 million members to customize package deliveries to fit their specific needs. Consumers can receive estimated arrival and progress alerts, sign for a package in advance, set vacation holds or change a delivery address to their workplace, a neighbor's home or a nearby **UPS Access Point** location.

Are you wanting to add even more traffic into your store by also becoming an Access Point Location with UPS? An UPS/PEC Access Point location you will review undeliverable packages in your community and customers will come to your store to pick them up.

You will receive even more traffic from this service and also get paid for accepting all these packages. PEC currently has 50+ accounts that have tested this PEC/UPS additional service and we have noted some of their feedback and testimonials on the next page.

Please call us at 1-800-274-4732, email us at [info@packageexpresscenters.com](mailto:info@packageexpresscenters.com) or fax us at 1-800-570-0683 with you request to become an Access Point Location. We will put you on the list to add this added value service.

# Be Aware. Be Vigilant. Be Safe.



## We want to help you avoid being a victim of fraud

Fraudulent communications adopt many different forms and are the unauthorized actions of third parties. These messages, sometimes referred to as "phishing" or "spoofing", are becoming more common and may appear legitimate by incorporating company brands, colors, or other legal disclaimers. We take fraud and the protection of our customers' information seriously. We want to help make sure you don't fall victim to phishing or other types of fraudulent activity whether it's through email, text, phone, or social media.

Here are some tips to keep in mind:

- UPS will not request personal information, financial information, account numbers, IDs, passwords

or copies of invoices in an unsolicited manner through email, mail, text, phone or fax, especially in exchange for the transportation of goods and services.

- If you receive a message that appears to be from UPS that you believe is fraudulent, send a screenshot of the message or forward it to [fraud@ups.com](mailto:fraud@ups.com) for investigation.
- Learn more about how to avoid phishing scams in this article from the U.S. Federal Trade Commission: <https://www.consumer.ftc.gov/articles/how-recognize-and-avoid-phishing-scams>

## Thinking About Becoming An Access Point?

Read below what some PEC store locations that have already signed up have to say about the service.

### Borden Family Pharmacy, Cullman, AL

"It's a good thing for your store, it draws people into your store. It lets people know you provide more than one service. People in the community respect your business for offering the service to them."

### Cornell True Value, Eastchester, NY

"It draws customer traffic and is a good compliment to being a drop-off location."

### Wallace Drug, Laurel, MS

"Make sure and separate them, and it does drive traffic."

### Smithton Pharmacy, Smithton, IL

"Once people realize you're an AP, you'll have more people start coming in."

### Mcguffee's Drug Store, Mendenhall, MS

"It will definitely bring you more volume."

### Circle S Pharmacy, Pahokee, FL

"It's a good thing. You will definitely get new customers, for sure."

### Canton Discount Drugs, Canton, MS

"It's a good idea. It's a good traffic builder."

## Windows 7 Support Ended January 15, 2020

Microsoft ended their support of Windows 7 on 1-15-20, but at this time we are unsure of when UPS will end support for it.

*Our records indicate that your store is still running Windows 7 on your shipping computer.*

**Order today to get your operating system upgraded.**

### Windows 10 Special

Dell Optiplex 580 Desktop  
Windows 10 Professional

- 3.2GHz Processor
- 8GB Memory
- 500GB HDD

**Preloaded and ready to Ship**

\*Maintech Coverage as long as you are part of our National Network of UPS Authorized Shipping Providers

**\$329<sup>95</sup>**  
+tax



\*PEC's Maintech Program does not cover operating system upgrades or viruses.

Store Name \_\_\_\_\_ PEC Acct. No. \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Qty. Ordered (Limit 3) \_\_\_\_\_ Ordered by \_\_\_\_\_

**Package Express Center, Inc.**

email: [info@PackageExpressCenters.com](mailto:info@PackageExpressCenters.com) | [www.packageexpresscenters.com](http://www.packageexpresscenters.com)

**800-274-4732**

# The Tech Corner

by Randall Roderick



## Total System search functions for receipts!

When processing packages through your shipping software, the software automatically prompts the user to print the customer's receipt. This is done daily around the country as we assist our end-customers, and is often overlooked. Occasionally, the customer leaves the store and misplaces or loses their receipt. They may come back to your store requesting that you reprint the previous receipt so that they may have the tracking number of their package.

Within Total System, there is the function of "Reprint Receipt". Upon selecting this button, a list of all the retail packages for which your store has printed labels will appear in chronological order- from most recent at the top, to the packages which were printed on alternative days further down the list.

If your customer requests to reprint a receipt that is relatively recent, it's generally very easy for most people to locate and print; however, many stores may have difficulty locating various receipts that were printed months prior, were drop-off packages, or were a UPS returns request. This is why Total System has additional functions to sift through your data, allowing you to easily query or find the specific information you seek! To use these additional and more advanced search functions, simply click on "Reprint Receipt" as you normally would. On the left-hand side of your receipts windows, you

will find a "List entries by:" option with the default 'Date of Shipment' listed below. Click the down arrow to display the additional drop-down menu, which provides the advanced search functions! From here, you are able to effectively pinpoint the respective receipt and data you are attempting to find. You will be able to search your customer receipts according to options such as:

- Date of Shipment
- Ship From Company
- Ship To Company
- Tracking Number
- All Receipts
- ARS/Internet (Where ALL of your drop-off receipts are located)
- UPS Returns
- and much more!

## PEC's Sales Team Hopes Your Year is Off to a Great Start!



Pictured left to right: Chris Golash, Charlie Hill, Brian Youmans, Fran Bird

## Changes to UPS Billing

UPS changes to shipping charges on your invoice went into effect on January 25, 2020. Shipments are now billed based on a UPS package scan, typically upon delivery\*.

Previously, the billing process began when you processed a package for shipment. The change to scan-based billing will consolidate most cost adjustments and surcharges onto one invoice.

\*In some cases, packages may be billed upon UPS's receipt of the package. Packages may be billed regardless of whether the package is delivered. All applicable terms and conditions, including but not limited to the UPS Tariff/Terms and Conditions of Service and the UPS Rate and Service Guide, will continue to apply.

# March Specials

## Dell Desktop Computer

- Dell Optiplex 580 Desktop with Windows 10 Professional

**\$329.95**



F.O.B. Greenville, TN

## 6 foot Banner

**\$39.95** each

Regularly \$60

Indoor/Outdoor  
1 sided | 6'W x 17"H



## Buy 1 Get 1 30% OFF

### Toner Cartridges

Item Number	Fits Printer Model	Wholesale Price	3 Or More
TONRM102	HP M102	\$69.99 ea.	<b>\$65.99 ea.</b>
TONRM12W	HP M12W	\$39.99 ea.	<b>\$35.99 ea.</b>
TONR1100	HP 1100	\$34.95 ea.	<b>\$30.95 ea.</b>
TONR1012	HP 1012 & 1020	\$49.95 ea.	<b>\$45.95 ea.</b>
TONR5L6L	HP 5L & 6L	\$36.95 ea.	<b>\$32.95 ea.</b>
TONR1000	HP 1000 & 1200	\$38.95 ea.	<b>\$34.95 ea.</b>
TONR1505	HP 1505	\$49.95 ea.	<b>\$45.95 ea.</b>
TONR1006	HP 1006	\$39.99 ea.	<b>\$35.99 ea.</b>
TONR1102	HP 1102	\$49.95 ea.	<b>\$45.95 ea.</b>
TONR2020	Samsung M2020	\$59.95 ea.	<b>\$55.95 ea.</b>

F.O.B. Greenville, TN

## Scanner

**\$39.95**



Why waste time keying in drop-off packages when you can scan them, plus avoid mistakes.

F.O.B. Greenville, TN

## Decal Sign Kit

- 1 - 10" door decal
- 1 - 8"x6" window decal
- 1 - 3' cabinet decal

**30% OFF**

~~\$47~~



F.O.B. Greenville, TN

## Let Us Help You

Call today and schedule:

- Total System re-training
- A conference call on all reports contained in your TS Software
- or a review of what not to ship



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**SHIPPING & HANDLING POLICY - FREE SHIPPING** on retail product orders of \$75 or more (does not include equipment or signs). **HANDLING FEE:** Orders less than \$75 are subject to a flat handling fee of \$7.95. **SHIPPING ON ALL EQUIPMENT & SIGNS:** All equipment, including computers, monitors, printers & scales, and all signs are shipped F.O.B. Greenville, TN and billed to your UPS Account.